

Quality Value – Large Cap Value

Q3 2021



September 30, 2021

Annualized Returns (%)

	QTD	YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception ¹
Gross of fees	0.85	16.72	30.44	12.31	14.07	12.65	-	14.65
Net of fees	0.82	16.53	30.08	11.87	13.60	12.18	-	14.05
Benchmark ²	-0.85	15.31	32.02	10.69	11.70	9.85	-	12.01

¹ Inception Date: September 30, 2012 ² Benchmark: S&P 500 Value

Characteristics

	Portfolio Weight	Benchmark Weight
Excess return (gross since inception)	2.64%	-
Excess return (net since inception)	2.04%	-
Information ratio (gross since inception)	0.70	-
Information ratio (net since inception)	0.53	-
Holdings	50	431
P/E using FY1 est	16.1	16.0
P/E using FY2 est	15.6	15.5
Dividend yield	2.4%	2.1%
Historical 3 year EPS growth	11.8%	9.4%
Weighted average market cap	\$103,012mm	\$154,124mm

Sector Weights (%)

	Portfolio Weight	Benchmark Weight
Communication Services	4.42	6.38
Consumer Discretionary	7.22	7.64
Consumer Staples	13.83	8.90
Energy	1.95	5.88
Financials	16.35	21.29
Health Care	17.68	14.86
Industrials	16.57	11.35
Information Technology	8.57	11.22
Materials	7.34	3.37
Real Estate	6.08	4.35
Utilities	-	4.76

Top Ten Holdings (%)

	Portfolio Weight
Johnson & Johnson	3.36
Walmart Inc.	3.12
Pfizer Inc.	3.10
Procter & Gamble Company	2.91
Cisco Systems, Inc.	2.87
Comcast Corporation Class A	2.77
Texas Instruments Incorporated	2.46
Medtronic Plc	2.41
Quest Diagnostics Incorporated	2.33
Bank of New York Mellon Corporation	2.32

Portfolio Facts

Inception date	9/30/2012
Assets in strategy	\$0.06mm
Benchmark	S&P 500 Value
Predicted tracking error	4-7% vs. b/m
No. of stocks	40-50
Sectors	No constraints
Annual Turnover	50-60%
Min. investment	\$5mm
Vehicle(s) available	Separately managed

Total product assets shown above may include accounts that are not reflected in the GIPS[®] report below. Portfolio characteristics are subject to change, and current holdings may differ. Past performance is not an indication of future results. GIPS-compliant performance information for the firm's strategies and products are available upon request at info@xponance.com. A GIPS report is found at the end of this presentation. Statistics shown above are supplemental information to the GIPS report at the end of this presentation. Results represent preliminary data which is subject to change. For further performance data, please see the Xponance[®] Quality Value - Large Cap Value disclosures below.

Portfolio Management



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Director, Portfolio Manager, Systematic Global Equities

About Xponance[®]

Xponance[®] is a multi-strategy investment firm offering strategies across equity and fixed income. We are independent and employee owned by women and diverse professionals, whose common passion is to do the right thing for our clients and each other. Xponance[®] is the successor firm representing the integration of two great legacy firms, FIS Group, Inc. and Piedmont Investment Advisors, LLC.

Investment Philosophy & Process

Our investment philosophy focuses on striking an appropriate balance between risk and return in our management of clients' portfolios while taking ESG factors into consideration. The elements of this philosophy include – emphasis on security selection, quantification of major sources of risk, diversification as a means of managing common factor risk without reducing expected returns and controlling tracking error. This strategy is designed to deliver a stable return stream by focusing on high quality stocks that have strong cash flow and have a demonstrated willingness to increase return of capital to investors. The investment process seeks to identify companies that have a consistent dividend and earnings growth profile, are profitable, are disciplined in capital allocation, have low semi-variance or downside volatility, and have low ESG risk.

Distinguishing Attributes

- Proven quantitative stock selection models
- Focused on achieving optimal risk-return tradeoffs
- ESG factors taken into consideration
- Structured and disciplined investment process
- Experienced investment team
- Corporate culture built on client service and diversity

Annual Disclosure Presentation

Year End	Annualized Performance Results (%)			3 Year Ex-Post Standard Deviation (%)		Number of Portfolios	Internal Dispersion (%)	Composite Assets (\$mm)	Total Firm Assets (\$mm)	Bundled (%)
	Composite Gross TWR	Composite Net TWR	Benchmark ¹	Composite Gross	Composite Benchmark ¹					
2020	8.87	8.38	1.36	17.29	19.34	Five or Fewer	N/A	10	12,493	0
2019	26.99	26.43	31.93	11.47	11.93	Five or Fewer	N/A	9	5,411	0
2018	-5.81	-6.21	-8.95	10.55	10.80	Five or Fewer	N/A	6	4,026	0
2017	20.94	20.39	15.36	9.68	9.92	Five or Fewer	N/A	7	6,817	0
2016	16.60	16.09	17.40	10.36	10.59	Five or Fewer	N/A	6	6,249	0
2015	1.61	1.16	-3.13	10.32	10.47	6	0.33	5	5,577	0
2014	13.48	12.97	12.36	N.A	N.A	6	0.36	4	2,542	0
2013	38.42	37.01	31.99	N.A	N.A	6	N/A	4	2,731	0
2012 ²	0.04 ³	-0.40	1.64	N.A	N.A	Five or Fewer	N/A	0.13	3,425	100

Composite inception date: September 30, 2012.

¹ Benchmark: S&P 500 Value

² Results shown for the year 2012 represent partial period performance from October 1, 2012, through December 31, 2012.

³ Gross of fees Performance for the period September 30, 2012, to September 30, 2013, is supplemental information. During that period, one account in the composite had a bundled fee. The net performance for that period is reduced by the total bundled fee, which is comprised of the custodial fee and transactions costs, plus Piedmont's management fee.

Xponance® Inc. ("Xponance®") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Xponance® has been independently verified for the periods from November 1, 1998, through December 31, 2020. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

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On August 31, 2018, FIS Group, Inc. ("FIS Group") acquired Piedmont Investment Advisors, Inc.'s ("PIA") predecessor, Piedmont Investment Advisors, LLC. Xponance®, Inc. ("Xponance®") is an independent, registered investment adviser and is the successor registrant under the Investment Advisers Act of 1940 (the "Advisers Act") to both FIS Group and its wholly-owned subsidiary, PIA. Pursuant to a corporate rebranding and consolidation strategy, Xponance® was established effective April 1, 2020, to leverage the long histories of its predecessor entities in providing customized investment management products to institutional clients. FIS Group (through its former subsidiaries, Fiduciary Investment Solutions, Inc. and FIS Funds Management, Inc.) managed assets since 1996 and PIA (through its former affiliate Piedmont Investment Advisors, LLC) began managing assets in 2000. The firm maintains a list of composite descriptions and limited pool fund(s) descriptions, which is available upon request.

Total firm assets presented through, and including, Calendar Year 2019 represent total firm assets for PIA, prior to April 1, 2020, this composite was managed by legacy firm PIA. Total firm assets presented post April 1, 2020 represent the total firm assets of Xponance®.

Quality Value – Large Cap Value composite contains fully discretionary equity accounts and for comparison purposes is measured against the S&P 500 Value Index. The product typically has between 35 and 45 holdings and a current yield that is greater than the S&P 500 Value. The composite name changed from Core Value to Quality Value on June 30, 2021. The benchmark for the Quality Value composite was changed from the S&P 500 to the S&P 500 Value as of April 30, 2021; retroactively. The composite was created on September 30, 2012. Prior to April 30 2021, the composite description was Core Value – Large Cap Composite and contained fully discretionary core value accounts and for comparison purposes was measured against the S&P 500.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Past performance is not indicative of future results. The composite maintains a significant cash flow policy. A significant cash flow has been defined as any client requested cash withdrawal where we must execute trades to generate the requested cash. We will remove the cash from the account the day we raise the cash; therefore, significant cash flows out of an account will be treated as a temporary account and the member account will remain in the composite.

The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using actual management fees. During the period September 30, 2012 to September 30, 2013, net of performance was calculated by reducing the gross of fees performance by the entire bundled fee of 1.50%, which is comprised of the custodial fee and transaction costs, plus Piedmont's management fee. Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.

The management fee schedule for the composite is as follows: First \$50mm: 40 bps; Next \$50mm: 35 bps; Over \$100mm: 25 bps

Fees are charged to clients on a quarterly basis. Fees are calculated as a percentage of assets under management and vary based upon the type of product and the total amount of assets under management. The percentage fee is expressed terms of basis points ("BPS") for our products. One hundred basis points equal 1%. All fees are negotiable.

The three-year annualized standard deviation measures the variability of the composite gross returns and the benchmark returns over the preceding 36-month period.

Internal dispersion presented is an equal-weighted standard deviation of annual gross returns of those portfolios that were in the composite for the entire year. For those years when less than six portfolios were included in the composite for the full year, no dispersion measure is presented.