

# Market Plus – Large Cap Core Equity

## Q4 2023

December 31, 2023

### Annualized Returns (%)

	QTD	YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception <sup>1</sup>
Gross of fees	11.32	27.25	27.25	9.85	14.32	12.59	11.93	9.07
Net of fees	11.24	26.85	26.85	9.54	14.03	12.32	11.69	8.79
Benchmark <sup>2</sup>	11.69	26.29	26.29	10.00	15.69	13.42	12.03	8.79

<sup>1</sup> Inception Date: December 31, 2001    <sup>2</sup> Benchmark: S&P 500

### Characteristics

	Portfolio Weight	Benchmark Weight
Excess return (gross since inception)	0.28%	-
Excess return (net since inception)	0.00%	-
Information ratio (gross since inception)	0.18	-
Information ratio (net since inception)	0.01	-
Holdings	136	503
P/E using FY1 est	20.9	21.4
P/E using FY2 est	18.5	19.3
Dividend yield	1.3%	1.5%
Historical 3 year EPS growth	21.2%	19.0%
Weighted average market cap	\$741,112.00mm	\$721,634.00mm

### Sector Weights (%)

	Portfolio Weight	Benchmark Weight
Communication Services	9.06	8.58
Consumer Discretionary	9.44	10.85
Consumer Staples	6.79	6.16
Energy	3.81	3.89
Financials	13.62	12.97
Health Care	12.22	12.62
Industrials	7.18	8.81
Information Technology	28.76	28.86
Materials	2.83	2.41
Real Estate	3.05	2.52
Utilities	3.24	2.34

### Top Ten Holdings (%)

	Portfolio Weight
Apple Inc.	7.70
Microsoft Corporation	7.55
Alphabet Inc. Class A	3.45
NVIDIA Corporation	3.01
Amazon.com, Inc.	2.94
Mastercard Incorporated Class A	2.33
Meta Platforms Inc. Class A	2.18
Tesla, Inc.	1.95
JPMorgan Chase & Co.	1.89
Colgate-Palmolive Company	1.63

### Portfolio Facts

Inception date	12/31/2001
Assets in strategy	\$364mm
Benchmark	S&P 500
Predicted tracking error	1-2% vs. b/m
No. of stocks	100-175
Sectors	B/m ± 2%
Annual Turnover	70-80%
Min. investment	\$10mm
Vehicle(s) available	Separately managed

Total product assets shown above may include accounts that are not reflected in the Global Investment Performance Standards (GIPS®)\* report below. Portfolio characteristics are subject to change, and current holdings may differ. Past performance is not an indication of future results. Returns are presented gross and net of management fees and include the reinvestment of all income. A GIPS® report is found at the end of this presentation. Statistics shown above are supplemental information to the GIPS report at the end of this presentation. Results represent preliminary data which is subject to change. For further performance data, please see the Xponance® Market Plus - Large Cap Core Equity disclosures below.

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### Portfolio Management



#### Sumali Sanyal, CFA

Managing Director, Senior  
Portfolio Manager, Systematic  
Global Equities



#### Cameron F. McLennan, CFA

Director, Portfolio Manager,  
Systematic Global Equities

### About Xponance®

Xponance® is a multi-strategy investment firm offering strategies across equity and fixed income. We are independent and employee owned by women and diverse professionals, whose common passion is to do the right thing for our clients and each other. Xponance® is the successor firm representing the integration of two great legacy firms, FIS Group, Inc. and Piedmont Investment Advisors, LLC.

### Investment Philosophy & Process

Our investment philosophy focuses on striking an appropriate balance between risk and return in our management of clients' portfolios while taking ESG factors into consideration. The elements of this philosophy include – emphasis on security selection, quantification of major sources of risk, diversification as a means of managing common factor risk without reducing expected returns and controlling tracking error. We utilize internally developed quantitative models for stock selection. These models are built using factors that reflect and measure fundamental drivers of growth, value, and momentum, and have also been shown to be consistent and predictive drivers of long-term excess returns. Our portfolio construction methods focus on maximizing exposure to these factors while controlling both ESG risk and portfolio active risk.

### Distinguishing Attributes

- Dynamic stock selection models that adjust to changing market trends
- Focused on achieving optimal risk-return tradeoffs
- ESG factors taken into consideration
- Structured and disciplined investment process
- Experienced investment team
- Corporate culture built on client service and diversity

## Trailing period performance as of 12/31/2023<sup>1</sup>

(%)	QTD	CYTD	1- Year	3- Years	5- Years	10- Years	Since Inception	Inception Date
Composite Gross	11.32	27.25	27.25	9.85	14.32	11.93	9.07	12/31/01
Composite Net	11.24	26.85	26.85	9.54	14.03	11.69	8.79	
Index	11.69	26.29	26.29	10.00	15.69	12.03	8.79	

<sup>1</sup>Benchmark: S&P 500

Past performance is not indicative of future results. Periods greater than 1 year are annualized. The U.S. Dollar is the currency used to express performance.

Gross of fee returns are presented before management fees, but after custodial fees and transaction costs and include the reinvestment of all income. Since August 1, 2018, net of fee returns reflects a model annual management fee of 0.60%, applied monthly. Net of fee returns are calculated by deducting the model management fee from the monthly gross of fee returns. Performance-based fees are not applicable. Prior to August 1, 2018, net of fee returns reflects the deduction of actual management fees (including performance-based fees if applicable) from the monthly gross of fee returns. Actual management fees incurred by clients may vary. The composite include zero commission accounts.

The standard management fee schedule for the composite is as follows: First \$50mm: 35 bps; Next \$50mm: 30 bps; Over \$100mm: 25 bps. Fees are charged to clients on a quarterly basis. Fees are calculated as a percentage of assets under management and vary based upon the type of product and the total amount of assets under management. The percentage fee is expressed terms of basis points ("BPS") for our products. One hundred basis points equal 1%. All fees are negotiable.

Xponance claims compliance with the Global Investment Performance Standards (GIPS®). To obtain GIPS-compliant performance information for the firm's strategies and products, please contact [info@xponance.com](mailto:info@xponance.com).

The firm maintains a complete list and description of composites and limited distribution pooled fund(s) which is available upon request. Please refer to the GIPS® report for additional performance information which is included on the next page of this presentation.

GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

## Annual Disclosure Presentation

Year End	Performance Results (%)			3-Yr Annualized Ex-Post Standard Deviation (%)		Number of Portfolios	Internal Dispersion (%)	Composite Assets (\$mm)	Total Firm Assets (\$mm)
	Composite Gross TWR	Composite Net TWR	Benchmark <sup>1</sup>	Composite Gross	Benchmark <sup>1</sup>				
2022	-19.54	-19.78	-18.11	20.90	20.87	15	0.02	300	13,512
2021	29.49	29.19	28.71	17.59	17.17	17	0.01	951	14,866
2020	14.32	14.07	18.40	18.83	18.53	14	0.01	1,000	12,493
2019	28.84	28.57	31.49	12.29	11.93	12	0.01	1,095	5,411
2018	-6.51	-6.69	-4.38	11.29	10.80	9	0.02	799	4,026
2017	25.64	25.41	21.83	10.14	9.92	6	0.01	733	6,817
2016	12.82	12.65	11.96	10.83	10.59	Five or fewer	N/A	543	6,249
2015	2.07	1.91	1.38	10.23	10.47	Five or fewer	N/A	439	5,577
2014	16.87	16.67	13.69	9.32	8.97	Five or fewer	N/A	430	2,542
2013	32.59	32.38	32.39	12.25	11.94	Five or fewer	N/A	378	2,731

Composite inception date: December 31, 2001.

<sup>1</sup> Benchmark: S&P 500

Xponance®, Inc. ("Xponance®") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Xponance® has been independently verified for the periods from November 1, 1998 through December 31, 2022. The verification report is available upon request.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

On August 31, 2018, FIS Group, Inc. ("FIS Group") acquired Piedmont Investment Advisors, Inc.'s ("PIA") predecessor, Piedmont Investment Advisors, LLC. Xponance®, Inc. ("Xponance®") is an independent, registered investment adviser and is the successor registrant under the Investment Advisers Act of 1940 (the "Advisers Act") to both FIS Group and its wholly-owned subsidiary, PIA. Pursuant to a corporate rebranding and consolidation strategy, Xponance® was established effective April 1, 2020, to leverage the long histories of its predecessor entities in providing customized investment management products to institutional clients. FIS Group (through its former subsidiaries, Fiduciary Investment Solutions, Inc. and FIS Funds Management, Inc.) managed assets since 1996 and PIA (through its former affiliate Piedmont Investment Advisors, LLC) began managing assets in 2000. The firm maintains a list of composite descriptions and limited distribution pool fund(s) descriptions, which is available upon request.

Total firm assets presented through, and including, Calendar Year 2019 represent total firm assets for PIA, prior to April 1, 2020, this composite was managed by legacy firm PIA. Total firm assets presented post April 1, 2020 represent the total firm assets of Xponance®.

**Market Plus Composite** contains fully discretionary low tracking error large cap core equity accounts and for comparison purposes is measured against the S&P 500 Index. The product typically has 100-175 holdings and a predicted tracking error range of 1% - 2% vs. S&P 500. The Market Plus Composite was created December 31, 2001.

Results are based on fully discretionary accounts under management. Accounts that are no longer with the firm are included through the last full measurement period such accounts were managed in the composite's style. Past performance is not indicative of future results. The U.S. Dollar is the currency used to express performance.

Gross of fee returns are presented before management fees, but after custodial fees and transaction costs and include the reinvestment of all income. Net of fee returns reflect the deduction of the actual management fees (including performance-based fees if applicable) from the monthly gross of fee returns. Actual management fees incurred by clients may vary. Prior to June 30, 2004, net of fee returns was calculated using a dollar-weighted average fee.

The standard management fee schedule is as follows: First \$50mm: 35 bps; Next \$50mm: 30 bps; Over \$100mm: 25 bps. Fees are charged to clients on a quarterly basis. Fees are calculated as a percentage of assets under management and vary based upon the type of product and the total amount of assets under management. The percentage fee is expressed terms of basis points ("BPS") for our products. One hundred basis points equal 1%. All fees are negotiable.

The three-year annualized standard deviation measures the variability of the composite gross returns and the benchmark returns over the preceding 36-month period.

Internal dispersion presented is an equal-weighted standard deviation of annual gross returns of those portfolios that were in the composite for the entire year. For those years when less than six portfolios were included in the composite for the full year, no dispersion measure is presented.

Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.